



# How to Ask for Donations

Use this worksheet as your guide. [Click for detailed instructions.](#)

## Master your mission.

Before you begin any campaign, you have to understand the foundational why — so that you can translate that purpose and passion to others. Why do you want to ask for donations?

Fundraiser name:

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Group:

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Why does this fundraiser matter?

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Who does it benefit?

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What's your fundraising goal?



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## Your First Steps

While the context and audience may change, this process can apply to generally any fundraiser. Cheddar Up has the features to enhance your efforts.

- Set up your **Cheddar Up** fundraising collection.
- Use **effective wording** when describing your collection.
- Set your items to "Any Amount".
- Save your collection's URL and QR code for easy access.
- Decide your outreach method: method: calls, emails, letters, flyers/handouts.
- Plan a date and time to get together and make calls or write letters. Don't forget snacks!
- Prep your script and list.

## Your Script

Using this framework as a guide, fill in the blanks or craft your own with the same details.

Hi \_\_\_\_\_ — I'm a \_\_\_\_\_ with \_\_\_\_\_  
FIRST NAME TITLE/POSITION GROUP NAME

and we're currently raising money for \_\_\_\_\_  
FUNDRAISER

This is important because \_\_\_\_\_  
THE WHY

It will cost \_\_\_\_\_ . I'm hoping to find \_\_\_\_\_ to donate at least \_\_\_\_\_  
COST BREAKDOWN # OF PEOPLE AMOUNT

by \_\_\_\_\_. Would you consider donating?  
DEADLINE

## Your List

Brainstorm people you know, those who have a connection to your cause, and past contributors. We've divided the list into sections to suggest a manageable number of reachouts per person on your team. Check a box for each call made or letter sent, and circle Y for "Yes, they donated" or N for "No."

_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
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_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N

TEAM MEMBER CALLING THIS LIST: \_\_\_\_\_ DEADLINE: \_\_\_\_\_

_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Y	N
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TEAM MEMBER CALLING THIS LIST: \_\_\_\_\_ DEADLINE: \_\_\_\_\_

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**Go team! You've got this.**

